- 1. Rates of Change for some function f(t)
 - $\frac{f(b)-f(a)}{b-a}$ = "Rate of Change from t = a to t = b" = "the slope of the secant line through the graph at t = a and t = b".
 - If a = 0, then we call this the overall rate of change. Otherwise we call it the average rate of change over an interval.
 - The equation $\frac{f(t)}{t}$ = "The slope of the diagonal line through the graph of f(t)".

2. Business Terms and Techniques

- *Basic Functions Relating to Business*: For these functions, you plug in a quantity, *q*, and the function outputs a dollar amount which is related to the amount of money in, the amount of money out, or both.
 - TR = TR(q) = pq = total revenue for selling q Things (money brought in before cost)
 - TC = TC(q) = VC(q) + FC = total cost for selling q Things.
 - * FC = TC(0) = fixed cost = 'y'-intercept of the TC graph.
 - * VC = VC(q) = variable cost = cost not including the fixed cost.

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$$P = P(q) = \text{Profit} = TR(q) - TC(q).$$

- *Average Business Functions*: For these functions, you plug in a quantity, *q*, and the function outputs the dollars per item.
 - $AR = AR(q) = \frac{TR(q)}{q}$ = average revenue = price per item when selling q items.
 - $AC = AC(q) = \frac{TC(q)}{q}$ = average cost = cost per item when producing q items.
 - $AVC = AVC(q) = \frac{AVC(q)}{q}$ = average variable cost = variable cost per item when producing *q* items.
- *Marginal Functions*: For these functions, you plug in a quantity, *q*, and the function outputs the dollar amount that comes about when the quantity increases by 'one unit'.
 - MR = MR(q) = TR(q + 'one unit') TR(q)
 - = "change in revenue when selling one more item after q"
 - = "slope of the secant line through the TR graph from q to q+'one unit'."
 - MC = MC(q) = TC(q + `one unit') TC(q)
 - = "change in cost when selling one more item after q"
 - = "slope of the secant line through the TC graph from q to q+'one unit'."
- *Maximum Profit*: We have many ways to find the maximum profit. Here are a few:
 - Graphically
 - * Find the quantity where the TR graph is above the TC graph by the greatest difference.
 - * Find the quantity where the slope of the TR graph is the same as the slope of the TC graph.
 - Symbolically
 - * Solve for q in the equation MR(q) = MC(q).
 - * If P(q) = TR(q) TC(q) is a quadratic function, then we can use the vertex formula.

3. Quadratic Functions

- A quadratic function is any expression of the form $ax^2 + bx + c$ with $a \neq 0$.
 - If a < 0, then the parabola opens downward (it is frowning).
 - If a > 0, then the parabola opens upward (it is smiling).
- To find *x* coordinate of a vertex, we use the **vertex formula**: $x = -\frac{b}{2a}$. To get the maximum/minimum value of the function, we then plug this value back into the function. The vertex is a maximum if the parabola opens downward and a minimum if the parabola opens upward.
- To solve an equation involving a quadratic, get everything to one side of the equation so that it looks like: $ax^2 + bx + c = 0$ and use the **quadratic formula** (if you are entering it into your calculator remember to put parentheses where I have indicated):

$$x = \frac{-b \pm \sqrt{b^2 - 4ac}}{2a} = \frac{\left(-b \pm \sqrt{(b^2 - 4ac)}\right)}{(2a)}$$