MATH 111

Final Exam
Autumn 2018

Name $\qquad$
Student ID \# $\qquad$ Section $\qquad$

HONOR STATEMENT
"I affirm that my work upholds the highest standards of honesty and academic integrity at the University of Washington, and that I have neither given nor received any unauthorized assistance on this exam."

## SIGNATURE:

$\qquad$

- Check that your exam contains $\mathbf{7}$ problems and put your name at the top of each page (front and back).
- You are allowed to use a TI-30XIIS calculator, a ruler, and a 8.5 -inch-by-11-inch sheet containing hand-written notes. All other sources are forbidden.
- Turn your cell phone OFF and put it away for the duration of the exam.
- You may not listen to headphones or earbuds during the exam.
- You must show your work. Clearly label lines and points that you are using and show all calculations. The correct answer with no supporting work may result in no credit.
- If you use a guess-and-check method when an algebraic method is available, you may not receive full credit.
- When rounding is necessary, you may round your final answer to two digits after the decimal.
- Do not write within 1 centimeter of the edge! Your exam will be scanned for grading.
- If you run out of room, write on the back of the last page and indicate that you have done so. If you still need more room, ask your TA for an extra page to staple to your exam.
- There are multiple versions of the exam, you have signed an honor statement, and cheating is a hassle for everyone involved. DO NOT CHEAT.

Suppose you produce and sell Things. The following table summarizes the terms we've learned so far relating to revenue and cost. Assume you are given a graph of total cost $T C(q)$ and total revenue $T R(q)$ for producing and selling $q$ Things.

| Term | Definition | Related equations and formulas | Graphical Interpretation |
| :---: | :---: | :---: | :---: |
| total cost $T C(q)$ | the total amount you spend to produce $q$ Things | $T C(q)=V C(q)+F C$ | - |
| variable cost $V C(q)$ | the money you spend to produce $q$ Things without including fixed costs | $V C(q)=T C(q)-F C$ | the graph of $V C$ has the same <br> shape as $T C$ and goes through the origin |
| fixed cost FC | the money you must spend even if you produce 0 Things; also known as overhead | $\begin{gathered} F C=T C(q)-V C(q) \\ F C=T C(0) \end{gathered}$ | the vertical distance between the <br> $T C$ and $V C$ graphs OR the " $y$ "-intercept of the $T C$ graph <br> IC graph |
| average cost $A C(q)$ | total cost averaged over the number of Things produced | $A C(q)=\frac{T C(q)}{q}$ | the slope of the diagonal line through the $T C$ graph at $q$ |
| average variable cost $A V C(q)$ | variable cost averaged over the number of Things produced | $A V C(q)=\frac{V C(q)}{q}$ | the slope of the diagonal line through the $V C$ graph at $q$ |
| breakeven price BEP | the smallest value of average cost | - | the slope of the least steep diagonal line that intersects the $T C$ graph |
| shutdown price SDP | the smallest value of average variable cost | - | the slope of the least steep diagonal line that intersects the $V C$ graph |
| marginal cost $M C(q)$ <br> (see footnote) | the incremental rate of change in $T C$ from $q$ to $q+1$ Things | $M C(q)=\frac{T C(q+1)-T C(q)}{1}$ | the slope of the secant line through $T C$ (or $V C)$ at $q$ and $q+1$ |
| total revenue $T R(q)$ | the total amount you receive when you sell $q$ Things | - | - |
| average revenue $A R(q)$ | total revenue averaged over the number of Things sold; also known as price per Thing | $A R(q)=\frac{T R(q)}{q}$ | the slope of the diagonal line through the $T R$ graph at $q$ |
| $\begin{aligned} & \text { marginal } \\ & \text { revenue } M R(q) \\ & \text { (see footnote) } \end{aligned}$ | the incremental rate of change in $T R$ from $q$ to $q+1$ Things | $M R(q)=\frac{T R(q+1)-T R(q)}{1}$ | the slope of the secant line through the $T R$ graph at $q$ and $q+1$ |
| $\begin{aligned} & \text { profit } \\ & P(q) \end{aligned}$ | the money you are left with after subtracting total cost from total revenue | $P(q)=T R(q)-T C(q)$ | the vertical distance between $T R$ and $T C$ (when $T R>T C$ ) |

NOTE: If $q$ is measured in hundreds or thousands of Things, the definitions, formulas, and graphical interpretations of marginal revenue and marginal cost must be adjusted appropriately.
$\qquad$

1. (15 points) The following is the graph of distance traveled vs. time for a car on a long straight road.

(a) What is the car's average speed during the forty-minute interval beginning at $t=10$ ?

ANSWER: $\qquad$ mpm
(b) What is the car's largest average trip speed?

ANSWER: $\qquad$ mpm
(c) Find all values of $h$ for which the following is true: The car travels 15 miles in the $h$-minute interval beginning at $t=32.5$.

ANSWER: (list all) $h=$ $\qquad$
(d) Find all values of $t$ for which $\frac{D(t)}{t}=1.25$.
$\qquad$ minutes
(e) Find all values of $t$ such that $\frac{D(t+0.01)-D(t)}{0.01}=1.25$.
2. (15 points) You make and sell Snarlbargs. Your average cost (AC), average variable cost (AVC) and marginal cost (MC) functions are graphed below.

(a) What is the lowest value of average variable cost?

ANSWER: $\qquad$ dollars per Snarlbarg
(b) What is your breakeven price?

ANSWER: $\qquad$ dollars per Snarlbarg
(c) How much does total cost increase if quantity changes from 20,000 to 20,001 Snarlbargs? Include units.

ANSWER: $\qquad$ UNITS: $\qquad$
(d) If you sell Snarlbargs for $\$ 0.80$ each, what quantity maximizes your profit?

ANSWER: $\qquad$ thousand Snarlbargs
(e) If instead you sell Snarlbargs for $\$ 2.40$ each, what is your maximum profit? Include units.
$\qquad$ UNITS: $\qquad$
3. (15 points) You sell Kleems. Your total revenue and total cost in dollars for selling $q$ Kleems are given by the formulas:

$$
T R(q)=-0.12 q^{2}+57.6 q \text { and } T C(q)=16 q+1930
$$

(a) What is the longest interval on which total revenue is increasing and profit is positive? (Round your answers to the nearest whole Kleem.)

ANSWER: from $q=$ $\qquad$ to $q=$ $\qquad$ Kleems
(b) Use the definition $M R(q)=\frac{T R(q+1)-T R(q)}{1}$ to find the formula for marginal revenue.

ANSWER: $M R(q)=$ $\qquad$
(c) What quantity yields the largest possible profit? (Round your answer to the nearest whole Kleem.)
4. (12 points) In each of the following, your total revenue and total cost are linear functions of quantity $q$.
(a) You make and sell hydraulic refrigerator lifts. You sell the lifts for $\$ 435$ each. Each lift costs $\$ 270$ to produce and your fixed cost is $\$ 51,480$. At what quantity will you break even?

ANSWER:
lifts
(b) You make and sell dishwashers. Each dishwasher costs $\$ 310$ to produce. You sell each one for $\$ 880$. What would your fixed cost need to be to break even at a quantity of 100 dishwashers?

ANSWER: $\qquad$ dollars
(c) You make and sell fancy fish tanks. Suppose your marginal cost is a constant $m$ dollars per tank. Your fixed cost is $\$ 76,500$, you sell tanks for $\$ 1280$ per tank, and you break even at a quantity of 300 tanks. What is your marginal cost?

ANSWER: $\qquad$ dollars per tank
(d) You make and sell crab gymnasiums. Each gym costs $\$ 225$ to produce and your fixed cost is $\$ 82,000$. At a quantity of 1000 gyms, total revenue exceeds total cost by $\$ 8000$. At what price do you sell each crab gym?
$\qquad$ dollars per gym
5. (15 points)
(a) In an account compounded continuously, what annual interest rate results in an APY of $5.8 \%$ ?

ANSWER: $\qquad$ \%
(b) In an account earning $2.75 \%$ annual simple interest, how much must you deposit today to have $\$ 8000$ four years from now?

ANSWER: \$ $\qquad$
(c) In an account paying $9 \%$ annually, compounded quarterly, how long does it take to double your principal?

ANSWER: $\qquad$ years
(d) In an account earning $5.2 \%$ annually, compounded continuously, what is the percentage change in the balance over a 7 -month period?

ANSWER: $\qquad$ \%
(e) How much interest does $\$ 20,000$ earn in 15 years in an account earning $1.32 \%$, compounded three times per year?

ANSWER: $\$$ $\qquad$
6. (16 points) Alice, Bernard, and Cecelia begin new jobs today. Each has a starting salary of $\$ 65,000$ per year. As long as they are employed at their respective companies, they will receive raises according to the following schedule:

Alice: salary will increase by $\$ 1500$ every year
Bernard: salary will increase by $2 \%$ every year
Cecelia: salary will increase by $1 \%$ every year except every fifth year, when her salary will increase by $10 \%$.

As always, you must show all work. A correct answer with no justification will receive no credit.
(a) Whose salary is highest during their fourth year of employment (i.e., after 3 raises)?

ANSWER: $\qquad$
(b) Whose salary is highest during their $11^{\text {th }}$ year of employment (i.e., after 10 raises)?

## ANSWER:

$\qquad$
(c) During which year of employment does Alice's salary exceed $\$ 100,000$ ?

ANSWER: during their $\qquad$ year
(d) During which year of employment does Bernard's salary exceed $\$ 100,000$ ?
$\qquad$ year
7. (12 points) Gerry is saving to buy a house four years from now. After researching housing-market and interest rate trends, Gerry predicts that the house will cost approximately $\$ 650,000$ and will require a down-payment equal to $20 \%$ of the selling price of the house.
(a) If Gerry makes equal payments at the end of each month for four years to a savings account paying $1.2 \%$ interest compounded monthly, what size should the payments be so that Gerry can pay a $20 \%$ down-payment on a house that costs $\$ 650,000$ ?

ANSWER: $\$$ $\qquad$
(b) Gerry meets the goal and makes a $20 \%$ down-payment on a house that costs $\$ 650,000$. Gerry takes out a loan for the rest of the cost of the house. The loan charges $3 \%$ interest compounded monthly amortized over some period of time. Gerry's monthly mortgage payments are $\$ 2883.91$. Over how many years is Gerry's loan amortized?

ANSWER: $\qquad$ years
(c) Eight and a half years after taking out the loan and making monthly payments, Gerry inherits a large sum of money and wishes to pay off the loan. What is Gerry's payoff amount?

ANSWER: $\$$ $\qquad$

